13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13 Demonstrative exhibits Pg 1 of 21

ERIC T. SCHNEIDERMAN, ATTORNEY GENERAL OF THE STATE OF NEW YORK

Rose Firestein 120 Broadway, 3rd Floor New York, NY 10271 (212)416-8325 Statutory Representative of the Ultimate Charitable Beneficiaries

UNITED STATES BANKRUPTCY C SOUTHERN DISTRICT OF NEW YO		
	X	
A N. W. LOY, O. A.	:	C1 11
In re New York City Opera, Inc.	:	Chapter 11
Debtor.	•	Case No. 13-13240 (SHL
De otor.	:	Cube 110. 15 152 10 (BILE
	X	

APPENDIX TO

Affirmation in Support of the New York Attorney General's (1) Response to the Joint Plan for Reorganization Submitted by NYCO Renaissance and the Official Committee of Unsecured Creditors [Docket Nos. 314 and 315] and (2) Objection to New Vision's § 503(b) Application for Expenses Including Counsel Fees [Docket No. 321]

VOLUME 5

Demonstrative Exhibits A-I

13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13 Demonstrative exhibits Pg 2 of 21

DEMONSTRATIVE EXHIBIT A

Plan's Projections Sum of Types of Income Sum of Types of Income

		NYCO	'S PROJECTIO	ONS	
		INCLUDING	PENDING B	EQUESTS	
	Year 1	Year 2	Year 3	Year 4	Year 5
TYPE OF INCOME	1/16-6/15	7/16-6-17	7/17-6/18	7/18-6/19	7/19-6/20
Public support & other					
income	\$3,459,198	\$13,297,564	\$5,647,249	\$5,998,323	\$6,385,906
Performance & Special					
Event Income	\$1,161,950	\$1,877,100	\$1,877,100	\$1,877,100	\$1,877,100
Total Income	\$4,621,148	\$15,174,664	\$7,524,349	\$7,875,423	\$8,263,006
Pending Bequests		\$8,112,500			
Total income minus					
Pending Bequests		\$7,062,164			

13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13 Demonstrative exhibits Pg 4 of 21

DEMONSTRATIVE EXHIBIT B

Plan's Projections Sum of Contributions and Grants

Sum of Contributions Grants

	Year 1	Year 2	Year 3	Year 4	Year 5
Contributions	\$2,498,000	\$3,200,000	\$3,627,500	\$3,955,250	\$4,315,775
Grants	\$250,000	\$249,996	\$287,495	\$316,245	\$347,869
Total	\$2,748,000	\$3,449,996	\$3,914,995	\$4,271,495	\$4,663,644

13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13 Demonstrative exhibits Pg 6 of 21

DEMONSTRATIVE EXHIBIT C

Thrift Shop Sales Comparison of Actual Sales and Plan's Projections

13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13 THRIFT SHOP SALES Demonstrative exhibits Pg 7 of 21 COMPARISON OF ACTUAL SALES AND PLAN'S PROJECTION From City Opera's Monthly Operating Reports

NY	CO's Monthly	Operating Repo	orts
		Total Thrift	
Year-Month	Cash Sales	Shop Revenue	Difference
14-Nov	\$81,533	\$78,299	\$3,234
14-Dec	\$68,220	\$63,923	\$4,297
15-Jan	\$66,035		
15-Feb	\$48,869		
15-Mar	\$96,886		
15-Apr	\$61,871		
15-May	\$61,778	\$59,286	\$2,492
15-Jun	\$76,191		
15-Jul	\$59,432		
15-Aug	\$55,734		
15-Sep	\$65,660	10	
15-Oct	\$94,085		
Total	\$836,294		
COMPARIS		AL TO PROJECTE	D REVENUE
		FT SHOP SALES	
_	ted Thrift Sho	p sales for	_
each full yea			\$1,200,000
	eween actual		
•	014-Oct. 2015	•	
Plan's Projec	t <mark>ed Thrift</mark> Sho	p sales for	
each full year	r (\$1,200,000	annually for	\$363,706
Years 2-5)			

13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13 Demonstrative exhibits Pg 8 of 21

DEMONSTRATIVE EXHIBIT D

Plan's Projections Interest Income on Pending Bequests

Plan's Projections Interest Income on Pending Bequests

11		
Estimated Gross Value of Pending Bequests	Projected Interest Income	Projected Interest as % of Estimated Value of Pending Bequests.
\$8,112,500	\$310,500	3.83%
Estimated Gross Value		
of Pending Bequests		
 		
\$600,000		
\$7,612,500		
\$291,363		
	lif.	5
\$1,851,000		
\$6,261,500		
\$239,654		
ć:0 -27		
\$19,137		
\$70,846		
	\$8,112,500 Estimated Gross Value of Pending Bequests \$8,112,500 \$500,000 \$700,000 \$51,000 \$600,000 \$7,612,500 \$291,363 \$1,851,000 \$6,261,500 \$239,654	\$8,112,500 \$310,500 Estimated Gross Value of Pending Bequests \$8,112,500 \$500,000 \$700,000 \$51,000 \$600,000 \$7,612,500 \$291,363 \$1,851,000 \$6,261,500

13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13 Demonstrative exhibits Pg 10 of 21

DEMONSTRATIVE EXHIBIT E

Plan's Projections
Gains (Losses) from Performances

13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13

Plan's Projections Demonstrative exhibits Pg 11 of 21

Gains (Losses) from Performances

		19			
	Year 1	Year 2	Year 3	Year 4	Year 5
Large Scale Productions			TI .		
Income	\$912,600	\$1,521,000	\$1,521,000	\$1,521,000	\$1,521,000
Expenses	\$1,804,088	\$3,006,813	\$3,187,222	\$3,282,839	\$3,381,324
Gain or loss	(\$891,488)	(\$1,485,813)	(\$1,666,222)	(\$1,761,839)	(\$1,860,324
Small Scale Productions	7,			(#	
Income	\$40,050	\$80,100	\$80,100	\$80,100	\$80,100
Expenses	\$172,527	\$345,054	\$365,757	\$376,730	\$388,032
Gain or loss	(\$132,477)	(\$264,954)	(\$285,657)	(\$296,630)	(\$307,932)
VOX Productions					
Income	\$3,750	\$7,500	\$7,500	\$7,500	\$7,500
Expenses	\$89,860	\$179,719	\$190,502	\$196,217	\$202,104
Gain or Loss	(\$86,110)	(\$172,219)	(\$183,002)	(\$188,717)	(\$194,604)
Total Productions (except	8				
for Opera for Kids)	40-0 400	44	44 000 000	44 000 000	44 000 000
Income	\$956,400	\$1,608,600	\$1,608,600	\$1,608,600	\$1,608,600
Expenses	\$2,066,475	\$3,531,586	\$3,743,481	\$3,855,786	\$3,971,460
Gain or loss	(\$1,110,075)	(\$1,922,986)	(\$2,134,881)	(\$2,247,186)	(\$2,362,860)
Total Income (See					
demonstrative exhibit A)	\$4,621,148	\$15,174,664	\$7,524,349	\$7,875,423	\$8,263,006
Loss for total productions					
(except for Opera for Kids)					
as % of total income	-24.02%	-12.67%	-28.37%	-28.53%	-28.60%

13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13 Demonstrative exhibits Pg 12 of 21

DEMONSTRATIVE EXHIBIT F

City Opera's 990s

Contributions, Grants and Total Revenue Performance Revenue and Expenses Advertising and Insurance

Contributions grants and total revenue Performance revenue expenses Advertising and insurance

CITY OPERA 990s

\$108,390	\$105,934	\$110,941	\$98,064	\$96,153	IX, line 23 Insurance (separate from employee benefits)	IX, line 23
\$111,683	\$898,571	\$657,951	\$1,737,432	\$1,386,910	IX, line 12 Advertising & promotion	IX, line 12
-68.45%	-73.09%	-59.17%	-64.79%	-64.92%	Total performance loss as % of total revenue	
(\$1,929,932)	,188) (\$9,730,013)	(\$8,361,188)	(\$16,251,432)	(\$15,046,225)	Total performance gain or loss	
\$2,064,275	\$11,870,512	\$11,095,653 \$11,870,512	\$23,669,429	\$23,523,187	Total performance expenses	
\$134,343	\$2,140,499	\$2,734,465	\$7,417,997	\$8,476,962	Total performance revenue	
			\$431,733	\$573,582	III, line 4b VOX expenses	III, line 4b
			\$13,284	\$404,511	III, line 4b VOX revenue	III, line 4b
\$2,064,275	\$11,870,512	\$11,095,653	\$23,237,696	\$22,949,605	Expenses	III, line 4a
\$134,343	\$2,140,499	\$2,734,465	\$7,404,713	\$8,072,451	Revenue	III, line 4a
					Mainstage:	=
92.12%	54.97%	58.57%	78.33%	86.61%	revenue	
(¥					Salary, compensation & benefits as % of total	
\$2,597,059	\$7,317,727	\$8,277,201	\$19,646,581	\$20,072,419	Salary, compensation, benefits	I, line15
\$2,819,298	\$13,312,876	\$14,131,042 \$13,312,876	\$25,082,188	\$23,175,802	Total revenue	I, line 12
\$2,715,167	\$9,565,319	\$10,795,484	\$17,039,960	\$13,928,740	Contributions & grants	I, line 8
7/13-6/14	7/12-6/13	7/11-6/12	7/010-6/11	7/09-6/10	CONTENT	& line
		FISCAL YEAR				990, Part
					Bankruptcy filed Oct. 2013	
			PERA	NEW YORK CITY OPERA	N	

13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13 Demonstrative exhibits Pg 14 of 21

DEMONSTRATIVE EXHIBIT G

Tier 2 Opera Companies

Data from FY 2013 990s

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Y 2013 for		IX, line 23	IX, line 12				III, line 4b	III, line 4a					l, line15		l, line.12	& line	990, Part
FY 2013 for all Tier 2 companies began in mid-2012 and ended in mid-2013	Demonstrative	Insurance	Advertising & promotion		Loss as % of total revenue	Loss/gain	Expenses	Revenue	training programs)	Productions (excluding educational and singer-		Salary, comp, benefits as % total revenue	Salary, compensation, benefits		Total revenue	CONTENT	
ed in mid-2013	e	\$42,806	\$510,067		-30.57%	(1,243,711)	\$2,858,494	\$1,614,783				38.07%	\$1,548,930		\$4,068,118	Atlanta Op.	990 from
		\$29,114	\$414,529		28.75%	1,651,940	\$3,915,808	\$5,567,748	!			39.82%	\$2,287,991		\$5,746,357	Arizona	990 from FY 2013 (ending Dec. 2013 or during 2014 (6/30/14)
		\$12,515	\$152,075		-44.28%	(1,317,127)	\$2,371,786	\$1,054,659				47.32%	\$1,407,427		\$2,974,227	Austin Lyric	g Dec. 2013 or
	ī	\$43,056	\$149,918		-44.57%	(4,241,985)	\$5,833,465	\$1,591,480				33.87%	\$3,223,590	-		Boston Ly	during 2014 (
		\$35,641	\$446,981		-30.41%		\$5,575,398	\$1,698,065				37.92%	\$4,835,208 \$1,655,772		8	=	6/30/14)
		\$22,078	\$395,238		-60.91%		\$3,882,179	\$826,144				33.00%	\$1,655,772		_	Ft. Worth	
		\$96,375	\$197,046		-33.59%	(3,044,788)	\$5,941,844	\$2,897,056				54.32%	\$4,923,880		\$9.064.538	Glimmerglass	

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Demonstrative e	IX, line 23	line 12				III, line 4b	III, line 4a	=				l, line15		l, line.12	& line	990, Part
	Insurance	Advertising & promotion		Loss as % of total revenue	Loss/gain	Expenses	Revenue	training programs)	Productions (excluding educational and singer-		Salary, comp, benefits as % total revenue	Salary, compensation, benefits		Total revenue	CONTENT	
	\$27,901	not reported		-66.52%	(2,190,510)	\$2,858,330	\$667,820				40.84%	\$1,344,929		\$3,292,908	Hawaii	
4	\$88,287	\$395,727		-52.15%	(4,430,579)	\$6,287,599	\$1,857,020				28.60%	\$2,429,501		\$8,495,228	Kansas City	
	\$31,153	\$115,170		-39.64%	(1,615,602)	\$3,199,464	\$1,583,862				70.42%	\$2,869,976		\$4,075,461	San Jose	
	\$192,060	\$332,908		-61.90%	(5,950,739)	\$8,194,547	\$2,243,808				45.42%	\$4,367,021		\$9,613,721	Philadelphia	
22	\$124,508	\$808,922		-62.09%	(4,979,989) (2,078,015)	\$7,171,195 \$3,179,910	\$2,191,206 \$1,101,895				63.45%	\$5,089,433		\$9,613,721 \$8,021,191 \$4,595,172	St. Louis	্ত
	\$66,393	\$363,200		-45.22%	(2,078,015)	\$3,179,910	\$1,101,895				49.97%	\$2,295,995			Palm Beach	
	\$72,323	\$425,841		-30.08%	(2,333,756)	\$4,253,209	\$1,919,453	M-v Ma			54.15%	\$4,201,188		\$7,758,575	Pittsburg	

13-13240-shl	Doc 331-6 Filed ()1/(_vh)4/:	16	P		ere 7 d	ed (01/ 01	04/	16	15	5:19	9:1	3		
FY 2013 for	Demonstrative	IX, line 23	IX, line 12	3			III, line 4b	III, line 4a	=				I, line15		l, line.12	& line	990, Part
FY 2013 for all Tier 2 companies began in mid-2012 and ended in mid-2013	Doc 331-6 Filed (Demonstrative (Insurance	Advertising & promotion		Loss as % of total revenue	Loss/gain	Expenses	Revenue	training programs)	Productions (excluding educational and singer-		Salary, comp, benefits as % total revenue	Salary, compensation, benefits		Total revenue	CONTENT	
ed in mid-201		\$40,284	\$362,152		-50.54%	(3,468,783)	\$5,382,492	\$1,913,709				29.28%	\$2,009,915		\$6,863,757	Portland	
w		\$61,633	\$362,127		ж.	(2,811,801)	\$4,727,048	\$1,915,247		\\$\infty		43.68%	\$2,966,050		\$6,790,203	Average	
		\$42,806	\$379,219			(3,044,788)		\$1,698,065				40.84%	\$2,429,501		\$6,863,757	Median	

13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13 Demonstrative exhibits Pg 18 of 21

DEMONSTRATIVE EXHIBIT H

Plan's Projections, Years 2-5 Advertising and Promotion Costs

Projections With and Without Pending Bequests

Advertising Promotion CostsProjections with and without Pending Bequests

Plan's Projections, Years 2-5

	Assumes	Reorganiz	Assumes Reorganized Debtor Receives	Receives	Assumes Reorgan	Reorganized	inized Debtor Does Not	es Not
	_	the Pendin	the Pending Bequests		X PC	Receive the Pend	e Pending Request	}
Projections	Year 2 Year 3 Year 4 Year 5	Year 3	Уеаг 4	Year 5	Year 2	Year 3	Vear A	Vear 5
Advertising	\$80.657	\$92.758	\$80.657 \$92.758 \$106.660 \$122.670	\$133.670	0 057			
				7	400,001	٥دعرددد	++C,O+¢	240,020
Ediasts, printing & postage \$63,654 \$73,302 \$84,182 \$96,810	\$63,654	\$73,302	\$84,182	\$96,810	 \$63,654	\$73,202	\$84,182	\$96.810
	\$144 311	\$166 060	\$100 gs1	\$144 311 \$166 060 \$100 851 \$310 400	201 244	200 400	2	
	10000	7200,000	Toologic	DOM,CTZC	OT¢ TTC'+6¢	\$108,460	08,460 \$124,726 \$143,430	\$143,436

13-13240-shl Doc 331-6 Filed 01/04/16 Entered 01/04/16 15:19:13 Demonstrative exhibits Pg 20 of 21

DEMONSTRATIVE EXHIBIT I

Plan's Projections, Years 2-5 Insurance Expenditures

INSURANCE EXPENDITURES
Plan Projections (Years 2-5)
Insurance

Insurance		Plan Projection
\$11,459	Year 2	
\$13,178	Year 3	
\$15,154	Year 4	
\$17,428	Year 5	

The Plan reports the cost of liability and property insurance.

990s report employee benefits separately from insurance.